

## Clean Vehicle Rebate Project

### Table of Contents

<b>Sample Supporting Document</b>	<b>Page</b>
Signed Application Form .....	2
California Driver's License.....	3
Proof of California Business.....	4
Proof of Registration .....	5
Complete Vehicle Purchase/Lease Agreement.....	13
Tesla: Complete Vehicle Purchase/Lease Agreement.....	19

# Clean Vehicle Rebate Project


## Signed Application Form

Important:

- The scan or photo of your signed application form must be complete and legible.
- Make sure the entire page of your application form is visible and that CVRP staff can read all details.

### Sample:

Submit Online:  
[www.energycenter.org/cvrpsubmit](http://www.energycenter.org/cvrpsubmit)

PART 3: APPLICANT AND VEHICLE INFORMATION			
APPLICANT INFORMATION			
NAME OF VEHICLE OWNER/LESSEE: <b>CVRP Applicant</b>		TELEPHONE NUMBER: <b>8582441177</b>	
STREET ADDRESS: <b>9325 Sky Park Ct Ste 100</b>		EMAIL ADDRESS: <b>cvrp@energycenter.org</b>	
CITY: <b>San Diego</b>	STATE: <b>CA</b>	ZIP CODE: <b>92123</b>	
MAILING ADDRESS (IF DIFFERENT FROM ABOVE):			
APPLICANT TYPE: <input checked="" type="radio"/> Individual <input type="radio"/> Business <input type="radio"/> Non-Profit Organization		FLEET VEHICLE: <input type="radio"/> Car Share / Rental Vehicle <input type="radio"/> Public Fleet Vehicle	
<input type="checkbox"/> Local Government Agency <input type="checkbox"/> State Government Agency <input type="checkbox"/> Federal Government Agency		ORGANIZATION ID:	
INDIVIDUAL ID:		VEHICLE INFORMATION	
DATE OF PURCHASE OR DATE WHICH LEASE COMMENCED: <b>12/05/2014</b>		LEASE TERM IN MONTHS (IF APPLICABLE): <b>36</b>	
MAKE, MODEL, AND YEAR OF THE VEHICLE: <b>Honda FCX Clarity - 2015</b>		VEHICLE IDENTIFICATION NUMBER (VIN): <b>JHMZC3F11AT123456</b>	
DEALER CONTACT (NAME AND TITLE): <b>Hank Electric - Happy Salesperson</b>		DEALER TELEPHONE NUMBER: <b>8582441177</b>	
<b>PART 4: SIGNATURE</b>			
By signing this application, the purchaser or lessee agrees to the following:			
<ol style="list-style-type: none"> <li>I agree to pay back all or a portion of rebate funds if any of the above terms and conditions are not met.</li> <li>I understand that ARB reserves all rights and remedies available under the law to enforce the terms of this agreement.</li> <li>I acknowledge that I have read and understand, and agree to be bound by, the terms and conditions as outlined within this Rebate Application Form.</li> <li>I choose to voluntarily submit personally-identifying information for the purposes of processing my rebate and enforcing the Clean Vehicle Rebate Project Terms and Conditions. I have read and understood the Clean Vehicle Rebate Project Privacy Policy.</li> </ol>			
I certify under penalty of perjury that the information provided in this application and supporting documentation is accurate.			
NAME OF APPLICANT OR AUTHORIZED REPRESENTATIVE: <b>CVRP Applicant</b>		REQUESTED REBATE AMOUNT: <b>\$ 5,000.00</b>	
SIGNATURE: <i>CVRP Applicant</i> 		DATE: <b>12/09/2014</b>	
<b>FOR CSE USE ONLY</b>			
CSE ADMINISTRATOR:		APPROVED DATE:	
CSE ADMINISTRATOR SIGNATURE:	REBATE AMOUNT: <b>\$ 5,000.00</b>	APPLICATION NUMBER: <b>A-021101</b>	

If you do not have internet access, mail this signed application form with your supporting documents to:  
 Attn: Clean Vehicle Rebate Project, Center for Sustainable Energy, 9325 Sky Park Court, Suite #100, San Diego, CA 92123  
 MSCD/ISB/AQIP-87 (REV 01/15)(Page 2 of 2)

## Clean Vehicle Rebate Project

### California Driver's License

Important:

- The name on your driver's license **must** match the name on the application form.
- The address on your driver's license **does not** need to match the address on your application form, but it **must** be a California address.
- Your driver's license must be current at the time of application (not expired).
- Please submit a complete, clear, and legible scan/photo of your driver's license with all details visible.

Samples:



## **Clean Vehicle Rebate Project**

### **Proof of California Business**

Important:

- We can accept a copy of the formation document filed with the California Secretary of State or local business license as proof of California business.
- There are many different types of formation documents depending on type of business.
- Please submit a complete, clear and legible scan/photo of your document with all details visible.

## Clean Vehicle Rebate Project

### Proof of Registration

Important:

- Satisfactory proof of vehicle registration includes temporary or permanent registration.
- Please submit a complete, clear and legible scan/photo of your proof of registration with all sections visible.

**Please see samples of acceptable registrations on pages 6-10.**

**Note:** Vehicle/Vessel Transfer Form and DMV File Copy are **not** an acceptable proof of registration.

# Proof of Vehicle Registration - Sample 1



## APPLICATION FOR REGISTRATION OF NEW VEHICLE FOR DEPARTMENT USE ONLY

CASHIER DATE LINE STAMP

DATE FIRST SOLD AS A NEW VEHICLE (MM/DD/YYYY) \_\_\_\_\_ DATE FIRST OPERATED (MM/DD/YYYY) \_\_\_\_\_

MAKE \_\_\_\_\_ YEAR MODEL \_\_\_\_\_ BODY TYPE \_\_\_\_\_ MOTIVE POWER \_\_\_\_\_ NUMBER OF AXLES \_\_\_\_\_ UNLADEN WEIGHT \_\_\_\_\_

VEHICLE IDENTIFICATION NUMBER \_\_\_\_\_ M/C ENGINE NUMBER OR ADDITIONAL IDENTIFICATION NUMBER \_\_\_\_\_

OHV/MOTORCYCLE DEALERS ONLY  
 On-Highway     Off-Highway

FOR CAMP TRAILERS AND TRAILER COACHES: LENGTH IN INCHES \_\_\_\_\_ WIDTH IN INCHES \_\_\_\_\_ GVWR (PICKUPS ONLY) \_\_\_\_\_ COUNTY OF RESIDENCE \_\_\_\_\_

SOLD TO: PRINT TRUE FULL NAME AS IT APPEARS ON THE DRIVER LICENSE OR ID CARD IN THE ORDER SHOWN BELOW

(1) \_\_\_\_\_ EQUIPMENT NUMBER \_\_\_\_\_ DRIVER LICENSE/ID CARD NO. \_\_\_\_\_

AND \_\_\_\_\_ LAST \_\_\_\_\_ FIRST \_\_\_\_\_ MIDDLE \_\_\_\_\_ SUFFIX \_\_\_\_\_ DRIVER LICENSE/ID CARD NO. \_\_\_\_\_

OR (2) \_\_\_\_\_ BUSINESS OR RESIDENCE ADDRESS \_\_\_\_\_ APT./STE. NO. \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_

MAILING ADDRESS—IF DIFFERENT FROM ABOVE (OR LOCATION IF TRAILER COACH) \_\_\_\_\_ APT./STE. NO. \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_

LEASER OR LEGAL OWNER—PRINT TRUE FULL NAME (IF NONE, MUST PRINT "NONE" AND INITIAL) \_\_\_\_\_ ELECTRONIC LEASER ID # \_\_\_\_\_

BUSINESS OR RESIDENCE ADDRESS \_\_\_\_\_ APT./STE. NO. \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_

LESSEE ADDRESS—REQUIRED WHEN DIFFERENT FROM REGISTERED OWNER ABOVE \_\_\_\_\_ APT./STE. NO. \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_

If a passenger vehicle, will it be used for hire or to provide a service of transporting passengers in conjunction with a business?

Yes     No

**APPLICANT'S CERTIFICATION:** I certify (or declare) under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

DATE \_\_\_\_\_ BUYER'S SIGNATURE(S) \_\_\_\_\_ (1) \_\_\_\_\_ (2) **X** \_\_\_\_\_

**CERTIFICATE OF COST**—The dealer signing the certification certifies under penalty of perjury under the laws of the State of California that the cost of the vehicle entered in the Certificate of Cost includes the cost of any equipment that is physically attached to the vehicle, plus any trade-in allowances (exclude state or local taxes, insurance and finance charges).

A — Cost of vehicle purchased as a  Complete vehicle     Chassis only     Cab and chassis \_\_\_\_\_  
 B — Cost of trailer coach including all permanently attached items (wall to wall carpeting, factory air conditioning, built-in appliances, etc.) \_\_\_\_\_

### ODOMETER DISCLOSURE STATEMENT

Federal and state law requires that you state the mileage upon transfer of ownership. Failure to complete or making a false statement may result in fines and/or imprisonment.

The odometer reading is \_\_\_\_\_ (no tenths) miles, and to the best of my knowledge reflects the **ACTUAL** mileage unless one of the following statements is checked.

WARNING —  is NOT the actual mileage.     Mileage **EXCEEDS** the odometer mechanical limits.

I/we certify (or declare) under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

DATE \_\_\_\_\_ SIGNATURE OF SELLER OR COMPANY AGENT \_\_\_\_\_ HAND PRINTED SELLER'S FULL NAME/COMPANY AGENT \_\_\_\_\_ ADDRESS \_\_\_\_\_

DATE \_\_\_\_\_ SIGNATURE OF BUYER OR COMPANY AGENT \_\_\_\_\_ HAND PRINTED BUYER'S FULL NAME/COMPANY AGENT \_\_\_\_\_ ADDRESS \_\_\_\_\_

REG 387 (REV 11/2011)

- DMV copy -



### NEW VEHICLE DEALER NOTICE

After completion, detach this stub copy and mail direct to Department of Motor Vehicles, P.O. Box 944282, Sacramento, CA 94244-2920, no later than the period of time specified in Section 5901 VC.

MAKE \_\_\_\_\_ BODY TYPE \_\_\_\_\_ VEHICLE IDENTIFICATION NUMBER \_\_\_\_\_

DATE FIRST SOLD AS A NEW VEHICLE (MM/DD/YYYY) \_\_\_\_\_ DEALER'S NUMBER \_\_\_\_\_ SALESPERSON'S NUMBER \_\_\_\_\_

SOLD TO: PRINT TRUE FULL NAME(S) \_\_\_\_\_

ADDRESS \_\_\_\_\_

NOTE: UPON TRANSFER OR SALE, DEALER MUST ENTER ODOMETER READING HERE: \_\_\_\_\_ IMPORTANT! ENTER BOTH DEALER'S AND SALESPERSON'S NUMBERS. This is a notice of purchase of vehicle. Do not use as an application for registration or title.

REG 387 (REV 11/2011)

# Proof of Vehicle Registration - Sample 2



## NEW VEHICLE DEALER NOTICE TEMPORARY IDENTIFICATION

(Must be affixed to the vehicle before delivery to the purchaser)

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MAKE	BODY TYPE	VEHICLE IDENTIFICATION NUMBER
------	-----------	-------------------------------

DATE FIRST SOLD AS A NEW VEHICLE (MM/DD/YYYY)	DEALER'S NUMBER	SALESPERSON'S NUMBER
-----------------------------------------------	-----------------	----------------------


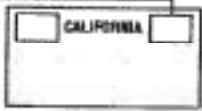
SOLD TO: PRINT TRUE FULL NAME(S)

ADDRESS

NOTE: UPON TRANSFER OR SALE, DEALER MUST ENTER ODOMETER READING HERE: <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>	IMPORTANT! ENTER BOTH DEALER'S AND SALESPERSON'S NUMBERS. This is a notice of purchase of vehicle. Do not use as an application for registration or title.
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REG 387 (REV. 11/2011)

**Proof of Vehicle Registration - Sample 3**

STATE OF CALIFORNIA - DEPARTMENT OF MOTOR VEHICLES										VALIDATED REGISTRATION CARD		
TYPE VEHICLE USE AUTOMOBILE		REGISTRATION VALID FROM Date to Date			LICENSE NUMBER #		TYPE	ENGINE NUMBER			<b>STICKER INSTRUCTIONS</b> 1) CLEAN SURFACE - SCRAPE OFF ACCUMULATED STICKERS (WILL NOT STICK IF WET OR DIRTY). 2) PEEL STICKER FROM BACKING BY BENDING SHEET AT FEEL HERE LINE. 3) PLACE STICKER ON REAR PLATE AS SHOWN BELOW. 4) EXCEPT TRUCK TRACTORS AND COMMERCIAL VEHICLES WITH A DECLARED GROSS VEHICLE WEIGHT OF 10,000 LBS. OR MORE MUST APPLY STICKER TO FRONT PLATE.	
VEHICLE IDENTIFICATION NUMBER #			MAKE	VLF CLASS		'YR	YR MODEL		TYPE VEH	DATE ISSUED		
BODY TYPE MODEL		YEAR FIRST SOLD		MP	AXLE	WC	UNLADEN/G/GW		TOTAL FEES PAID \$	CC/ALCO		
STICKER ISSUED		PRIOR HISTORY		PIC	DATE FEES RECEIVED		OFFICE/TECH ID/SEQ		MISC/EQ NO			
<b>REGISTERED OWNER</b>												
Name												
Address												
City, State Zip Code												
<b>LIENHOLDER</b>												
Name												
Address												
City, State Zip Code												
				W R L		NUMBERS: In Top Right Corner						
						<b>IMPORTANT INSTRUCTIONS ON REVERSE SIDE</b>						

Proof of Vehicle Registration - Sample 4



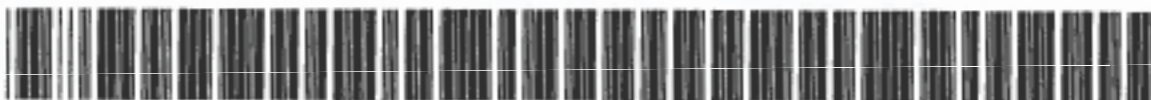
A Public Service Agency

THIS VALIDATED REGISTRATION CARD OR A FACSIMILE COPY IS TO BE KEPT WITH THE VEHICLE FOR WHICH IT IS ISSUED. THIS REQUIREMENT DOES NOT APPLY WHEN THE VEHICLE IS LEFT UNATTENDED. IT NEED NOT BE DISPLAYED. PRESENT IT TO ANY PEACE OFFICER UPON DEMAND. IF YOU DO NOT RECEIVE A RENEWAL NOTICE, USE THIS FORM TO PAY YOUR RENEWAL FEES OR NOTIFY THE DEPARTMENT OF MOTOR VEHICLES OF THE PLANNED NON-OPERATIONAL STATUS (PNO) OF A STORED VEHICLE. RENEWAL FEES MUST BE PAID ON OR BEFORE THE REGISTRATION EXPIRATION DATE OR PENALTIES WILL BE DUE PURSUANT TO CALIFORNIA VEHICLE CODE SECTIONS 9552 - 9554.

EVIDENCE OF LIABILITY INSURANCE FROM YOUR INSURANCE COMPANY MUST BE PROVIDED TO THE DEPARTMENT WITH THE PAYMENT OF RENEWAL FEES. EVIDENCE OF LIABILITY INSURANCE IS NOT REQUIRED WITH REGISTRATION RENEWAL OF OFF-HIGHWAY VEHICLES, TRAILERS, VESSELS, OR IF YOU FILE A PNO ON THE VEHICLE.

WHEN WRITING TO DMV, ALWAYS GIVE YOUR FULL NAME, PRESENT ADDRESS, AND THE VEHICLE MAKE, LICENSE, AND IDENTIFICATION NUMBERS.

\*\*\*\*\* DO NOT DETACH - REGISTERED OWNER INFORMATION \*\*\*\*\*



A Public Service Agency

REGISTRATION CARD VALID FROM: 10/27/2012 TO: 10/28/2013

MAKE YR MODEL YR 1ST SOLD VLF CLASS TYPE VER TYPE LIC LICENSE NUMBER  
Year Year # # #

BODY TYPE MODEL HP MO VEHICLE ID NUMBER  
VIN #

TYPE VEHICLE USE DATE ISSUED CC/ALCO DT FEE RECVD PIC STICKER ISSUED  
AUTOMOBILE Date Date

REGISTERED OWNER AMOUNT PAID  
Name \$

Address  
City  
State Zip AMOUNT DUE AMOUNT RECVD  
\$ CASH :  
CHCK : \$  
CRDT :

LIENHOLDER  
Name  
Address  
City  
State Zip



**09/10/2013 TO 09/10/2014**

REGISTERED OWNER

Name  
 Address  
 City, State Zip Code

LEGAL OWNER

Name  
 Address  
 City, State Zip Code

**EQUIPMENT/TRUST NUMBER**



LICENSE NUMBER	
ABC123	
YEAR MODEL	MAKE
YYYY	Sample Make

Vehicle Identification Number		
ABCDEFGHIJK123456		
Body Type	Type Veh	Type Lic
MP	Ades	UNLADEN/G/CGW
Q		WC

Year First Sold	VLF Class
YYYY	
Date Issued	Year
MM/DD/YYYY	
County Code	Fees Paid

**IMPORTANT:** This card or facsimile copy shall be kept in the vehicle for which it is issued. This requirement does not apply when the vehicle is left unattended. It need not be displayed, however, it must be presented to any peace officer upon demand.



MD	Clearance #	PC

1. You should already have a current year sticker on your vehicle. However, if you have not received your sticker within 30 days of paying your renewal fees, please contact DMV at 1-800-777-0133.

2. If you do not receive a renewal notice, contact DMV. You must do this on or before the vehicle expiration date or penalties will be due in accordance with Vehicle Code Sections 9552-9554. If you are cited for not registering your vehicle, the court may impose a fine.

**IMPORTANT:** California law requires that every driver or owner of a vehicle shall maintain liability insurance or another form of financial responsibility at all times. Written evidence of liability insurance must be carried in each vehicle and presented upon request to a peace officer or if you are involved in an automobile accident.

3. When writing to DMV, always give your full name, present address, vehicle make, license plate and vehicle identification numbers.

4. Immediately notify DMV by mail or in person on the proper forms when:

You change your address.

You sell your vehicle.

You are involved in an accident (whether or not it was your fault) when the damage is over \$750, any bodily injury or death.

For more information, visit our website at [www.dmv.ca.gov](http://www.dmv.ca.gov) or call 1-800-777-0133.

Name  
 Address  
 City State ZIP



VEHICLE/VESSEL TRANSFER AND REASSIGNMENT FORM

INSTRUCTIONS ON REVERSE SIDE — ALL SIGNATURES MUST BE IN INK — PHOTOCOPIES NOT ACCEPTED
This form is not the ownership certificate. It must accompany the titling document or Application for Duplicate Title. For Car Buyer's Bill of Rights, visit www.dmv.ca.gov.

ACQUISITION NUMBER (DISMANTLER ONLY)

VEHICLE/VESSEL ID

SECTION 1 — VEHICLE/VESSEL DESCRIPTION

Table with 5 columns: IDENTIFICATION NUMBER, YEAR MODEL, MAKE, LICENSE PLATE/CF NO., MOTORCYCLE ENGINE NUMBER. Values: ABCDEFGHJK123456, YYYY, Sample Make, ABC123.

BILL OF SALE

SECTION 2 — BILL OF SALE

I/We [SELLER'S NAME] sell, transfer, and deliver the above vehicle/vessel to [BUYER'S NAME] on [MO] [DAY] [YEAR] for the amount of \$ [SELLING PRICE]. If this was a gift, indicate relationship (e.g., parents, spouse, friend, etc.) \$ [GIFT VALUE].

ODOMETER

SECTION 3 — ODOMETER DISCLOSURE STATEMENT (Void if Mileage is Altered or Erased)

Federal and State Law requires that you state the mileage upon transfer of ownership. Failure to complete or providing a false statement may result in fines and/or imprisonment.

The odometer now reads 000050 (tenths) miles, and to the best of my knowledge reflects the ACTUAL mileage unless one of the following statements is checked.

WARNING — ODOMETER DISCREPANCY
[ ] Odometer reading is NOT the actual mileage
[ ] Mileage EXCEEDS the odometer mechanical limits
Explain odometer discrepancy:

BUYER

SECTION 4 — BUYER AND SELLER (MUST hand print his/her name, date and sign this section.)

BUYER'S SECTION

I acknowledge the odometer reading and the facts of the transfer and certify (or declare) under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Table for Buyer's Section with columns: PRINT BUYER'S NAME, SIGNATURE, DATE, DL/DI OR DEALER/DISM #. Includes BUYER'S MAILING ADDRESS, CITY, STATE, ZIP CODE, DAYTIME TELEPHONE NO.

SELLER'S SECTION

I certify (or declare) under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

SELLER

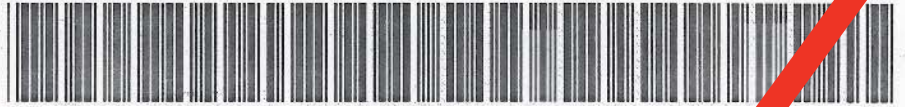
Table for Seller's Section with columns: PRINT SELLER'S NAME, SIGNATURE, DATE, DL/DI OR DEALER/DISM #. Includes SELLER'S MAILING ADDRESS, CITY, STATE, ZIP CODE, DAYTIME TELEPHONE NO.

POWER OF ATTORNEY

SECTION 5 — POWER OF ATTORNEY

I/We [PRINT NAME(S)] appoint [PRINT NAME(S)] as my attorney in fact, to complete all necessary documents, as needed, to transfer ownership as required by law.

Table for Power of Attorney with columns: SIGNATURE REQUIRED BY PERSON APPOINTING POWER OF ATTORNEY, DATE.



OWNERSHIP REGISTRATION (R)

MAKE YR MODEL YR 1ST SOLD VLF CLASS TYPE VEH TL: 11 LIC  
 Sample Make YYYY YYYY JN 140 EXP DT:  
 BODY TYPE MODEL MO VS VEHICLE ID NUMBER  
 4H E VS TICKER ISSUED  
 TYPE VEHICLE USE DATE ISSUED CC/ALCO DT FEE RECVD PIC  
 AUTOMOBILE MM/DD/YY 43 MM/DD/YY 4

REGISTERED OWNER

Name  
 Address  
 City, State Zip Code

AMOUNT DUE	AMOUNT RECVD	AMOUNT PAID
\$ 305.00	CASH : 084	1.00
	CHCK : 05.00	085 6.00
	CRDT : 095	10.00
		100 3.00
	001 43.00	464 1.00
	002 24.00	
	00 214.00	
	0 1.00	
	01 1.00	
	083 1.00	

LIENHOLDER  
 Name  
 Address  
 City, State Zip Code

A00 052914 A00 052914 11 302  
 V44 FI 0002 0305 0 CS

## Clean Vehicle Rebate Project

### Complete Vehicle Purchase/Lease Agreement

Important:

- Purchase/lease agreements look different depending on the dealership and the automaker.
- The paper size of your purchase/lease agreement may be longer than a normal sheet of paper. We need a copy of the entire page for each page of your purchase/lease agreement.
- You **must** include all pages of your purchase/lease agreement.
- Please submit a complete, clear and legible scan/photo with all details visible.
- The copy of your purchase/lease agreement **must** be a final copy (executed and signed). Review copies are **not** accepted.

**Please see samples of acceptable agreements on pages 14-18.**

**Note:** The samples in this document contain **only** the first pages of typical purchase/lease agreements. You **must** include **all** pages of your purchase/lease agreement.

**Purchase Agreement - Sample 1**  
**LAW<sup>®</sup> 553-CA-ARB-e 7/13**

**RETAIL INSTALLMENT SALE CONTRACT - SIMPLE FINANCE CHARGE**  
**(WITH ARBITRATION PROVISION)**

Dealer Number \_\_\_\_\_ Contract Number \_\_\_\_\_ R.O.S. Number \_\_\_\_\_ N/A \_\_\_\_\_ Stock Number \_\_\_\_\_

Buyer Name and Address (Including County and Zip Code) Name Address City, State Zip Code	Co-Buyer Name and Address (Including County and Zip Code) CA	Seller-Creditor (Name and Address) Seller Name Address City, State Zip Code
------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------	--------------------------------------------------------------------------------------

You, the Buyer (and Co-Buyer, if any), may buy the vehicle below for cash or on credit. By signing this contract, you choose to buy the vehicle on credit under the agreements on all pages of this contract. You agree to pay the Seller - Creditor (sometimes "we" or "us" in this contract) the Amount Financed and Finance Charge in U.S. funds according to the payment schedule below. We will figure your finance charge on a daily basis. The Truth-In-Lending Disclosures below are part of this contract.

New Used	Year	Make and Model	Odometer	Vehicle Identification Number	Primary Use For Which Purchased
New	2014	Electric Vehicle	40	ABCDEFGHIJK123456	<input type="checkbox"/> Personal, family or household use <input type="checkbox"/> otherwise indicated below. <input type="checkbox"/> business or commercial

**FEDERAL TRUTH-IN-LENDING DISCLOSURES**

<b>ANNUAL PERCENTAGE RATE</b> The cost of your credit as a yearly rate.	<b>FINANCE CHARGE</b> The dollar amount the credit will cost you.	<b>Amount Financed</b> The amount of credit provided to you or on your behalf.	<b>Total of Payments</b> The amount you will have paid after you have made all payments as scheduled.	<b>Total Sale Price</b> The total cost of your purchase on credit, including your down payment of
0.00 %	\$ 0.00 (e)	\$ _____	\$ _____ (e)	\$ _____ is \$ _____ (e)

(e) means an estimate

**HOW THIS CONTRACT CAN BE CHANGED.** This contract contains the entire agreement between you and us relating to this contract. Any change to the contract must be in writing and both you and we must sign it. No oral changes are binding.

Buyer Signs X \_\_\_\_\_  
 Co-Buyer Signs X \_\_\_\_\_

**Agreement to Arbitrate:** By signing below, you agree that, pursuant to the Arbitration Provision on page 7 of this contract, you or we may elect to resolve any dispute by neutral, binding arbitration and not by a court action. See the Arbitration Provision for additional information concerning the agreement to arbitrate.

Buyer Signs X \_\_\_\_\_  
 Co-Buyer Signs X \_\_\_\_\_

**YOUR PAYMENT SCHEDULE WILL BE:**

Number of Payments:	Amount of Payments:	When Payments Are Due:
One Payment of	N/A	N/A
One Payment of	N/A	N/A
One Payment of	N/A	N/A
59 Payments	\$ _____	Monthly beginning 06/30/2014
N/A	N/A	N/A
One final payment	\$ _____	05/30/2019

**Late Charge.** If payment is not received in full within 10 days after it is due, you will pay a late charge of 5% of the part of the payment that is late.  
**Prepayment.** If you pay off all your debt early, you may be charged a minimum finance charge.  
**Security Interest.** You are giving a security interest in the vehicle being purchased.  
**Additional Information:** See this contract for more information including information about nonpayment, default, any required repayment in full before the scheduled date, minimum finance charges, and security interest.

**Electronic Contracting and Signature Acknowledgment.** You agree that (i) this contract is an electronic contract executed by your signature, (ii) your electronic signature signifies your intent to enter into this contract and that this contract is legally valid and enforceable to the same extent as if you had executed this contract using your written signature and (iii) the authoritative copy of this contract shall be that electronic copy that resides in a document management system designated by us for the storage of authoritative copies. Notwithstanding the foregoing, if the Authoritative Copy is a printed copy which is marked by us as the original (the "Paper Contract"), then you acknowledge and agree that (1) your signing of this contract also constitutes issuance and delivery of such Paper Contract, (2) your electronic signature associated with this contract, when annexed to the Paper Contract, constitutes your legally valid and binding signature on the Paper Contract and (3) subsequent to such conversion, your obligations will be evidenced by the Paper Contract alone.

**Note: This is a sample of a first page only; your Purchase/Lease Agreement will be multiple pages.**

**You must send us all the pages in your Purchase/Lease Agreement.**



True and Accurate Completed Copy - UCC Non-Authoritative Copy

True and Accurate Completed Copy - UCC Non-Authoritative Copy

# Purchase Agreement - Sample 2

Dealer Number 12 Contract Number \_\_\_\_\_ R.O.S. Number \_\_\_\_\_ Stock Number \_\_\_\_\_

Buyer Name and Address (Including County and Zip Code)  Name Address City, State Zip Code	Co-Buyer Name and Address (Including County and Zip Code)  Name Address City, State Zip Code	Seller-Creditor (Name and Address)  Name Address City, State Zip Code
----------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------

You, the Buyer (and Co-Buyer, if any), may buy the vehicle below for cash or on credit. By signing this contract, you choose to buy the vehicle on credit under the agreements on the front and back of this contract. You agree to pay the Seller - Creditor (sometimes "we" or "us" in this contract) the Amount Financed and Finance Charge in U.S. funds according to the payment schedule below. We will figure your finance charge on a daily basis. The Truth-In-Lending Disclosures below are part of this contract.

New Used	Year	Make and Model	Odometer	Vehicle Identification Number	Primary Use For Which Purchased
NEW	YYYY	Electric Vehicle	58	ABCDEFGHIJK123456	Personal, family or household unless otherwise indicated below. <input type="checkbox"/> business or commercial

FEDERAL TRUTH-IN-LENDING DISCLOSURES				
ANNUAL PERCENTAGE RATE	FINANCE CHARGE	Amount Financed	Total of Payments	Total Sale Price
The cost of your credit as a yearly rate.	The dollar amount the credit will cost you.	The amount of credit provided to you or on your behalf.	The amount you will have paid after you have made all payments as scheduled.	The total cost of your purchase on credit, including your down payment of
0.00 %	\$ 0.00(e)	\$ _____	\$ _____	\$ _____ is _____ (e)

(e) means an estimate

YOUR PAYMENT SCHEDULE WILL BE:		
Number of Payments:	Amount of Payments:	When Payments Are Due:
One Payment of	N/A	N/A
One Payment of	N/A	N/A
One Payment of	N/A	N/A
59	N/A	Monthly beginning _____
N/A	N/A	N/A
One final payment	N/A	N/A

**Late Charge.** If payment is not received in full within 10 days after it is due, you will pay a late charge of 5% of the part of the payment that is late. Prepayment. If you pay off all your debt early, you may be charged a minimum finance charge.  
**Security Interest.** You are giving a security interest in the vehicle being purchased.  
**Additional Information:** See this contract for more information including information about nonpayment, default, any required repayment in full before the scheduled date, minimum finance charges, and security interest.

ITEMIZATION OF THE AMOUNT FINANCED (Seller may keep part of the amounts paid to others.)	
<b>1. Total Cash Price</b>	
A. Cash Price of Motor Vehicle and Accessories	\$ _____ (A)
1. Cash Price Vehicle	\$ _____
2. Cash Price Accessories	\$ N/A
3. Other (Nontaxable)	\$ N/A
Describe _____	\$ N/A
Describe _____	\$ N/A
B. Document Processing Charge (not a governmental fee)	\$ _____ (B)
C. Emissions Testing Charge (not a governmental fee)	\$ N/A (C)
D. (Optional) Theft Deterrent Device (to whom paid) _____	\$ N/A (D)
E. (Optional) Theft Deterrent Device (to whom paid) _____	\$ N/A (E)
F. (Optional) Theft Deterrent Device (to whom paid) _____	\$ N/A (F)
G. (Optional) Surface Protection Product (to whom paid) _____	\$ N/A (G)
H. (Optional) Surface Protection Product (to whom paid) _____	\$ N/A (H)
I. EV Charging Station (to whom paid) _____	\$ N/A (I)
J. Sales Tax (on taxable items in A through I)	\$ _____ (J)
K. Electronic Registration or Transfer Charge (not a governmental fee) (to whom paid) _____	\$ _____ (K)

STATEMENT OF INSURANCE		
NOTICE. No person is required as a condition of financing the purchase of a motor vehicle to purchase or negotiate any insurance through a particular insurance company, agent or broker. You are not required to buy any other insurance to obtain credit. Your decision to buy or not buy other insurance will not be a factor in the credit approval process.		
Vehicle Insurance		
Ded. Comp., Fire & Theft	Term	Premium
\$ N/A	N/A Mos.	\$ N/A
Ded. Collision	Term	Premium
\$ N/A	N/A Mos.	\$ N/A
Bodily Injury	\$ N/A Limits	N/A Mos. \$ N/A
Property Damage	\$ N/A Limits	N/A Mos. \$ N/A
Medical	N/A Mos.	\$ N/A
	N/A Mos.	\$ N/A
Total Vehicle Insurance Premiums		\$ N/A

UNLESS A CHARGE IS INCLUDED IN THIS AGREEMENT FOR PUBLIC LIABILITY OR PROPERTY DAMAGE INSURANCE, PAYMENT FOR SUCH COVERAGE IS NOT PROVIDED BY THIS AGREEMENT.  
 You may buy the physical damage insurance this contract requires (see back) from anyone you choose who is acceptable to us. You are not required to buy any other insurance to obtain credit.

Buyer  \_\_\_\_\_  
 Co-Buyer  \_\_\_\_\_  
 Seller  \_\_\_\_\_

If any insurance named insurance \_\_\_\_\_

**Application**

Credit Life:  
 Credit Disab

Credit Life \_\_\_\_\_  
 Credit Disability \_\_\_\_\_  
 Total Credit ins \_\_\_\_\_  
 Insurance Com \_\_\_\_\_  
 Home Office Ad \_\_\_\_\_

Note: This is a sample of part of a first page only.

The pages in your Purchase/Lease Agreement may be longer than a normal 8.5x11 sheet of paper.

We need to see the entire page for each page of your Sales/Lease Agreement.

Credit life insurance required to obtain life and credit approval p sign and agree based on your not pay all you Credit disability insurance does not cover any increase in your payment or in the number of payments. Coverage for credit life insurance and credit disability insurance ends on the original due date for the last payment unless a different term for the insurance is shown above.

You are applying for the credit insurance marked above. Your signature below means that you agree that: (1) You are not eligible for insurance if you have reached your 65th birthday. (2) You are eligible for

# Lease Agreement - Sample 3

Customer Completed Copy -

Deal ID:

## MOTOR VEHICLE CLOSED-END LEASE AGREEMENT

Monthly-Pay Lease    One-Pay Lease   Lease Date: MM/DD/YY

### 1. Parties

#### LESSEE AND CO-LESSEE NAME AND LESSEE'S BILLING ADDRESS

Name  
Address  
City, State Zip Code

#### LESSOR (DEALER) NAME AND ADDRESS

Name  
Address  
City, State Zip Code

#### VEHICLE GARAGING ADDRESS

N/A

This is a Lease Agreement ("Lease") for the Vehicle described below. The words "you", "your" and "yours" refer to the Lessee and any Co-Lessee. The words "we", "us" and "our" refer to the Lessor, and after assignment, to Toyota Lease Trust ("TLT") and any subsequent assignee, with servicing by Toyota Motor Credit Corporation ("TMCC") on behalf of TLT, and any subsequent assignee. By signing this Lease, you are leasing this Vehicle according to all of the terms of this Lease.

### 2. Description of Leased Vehicle, Trade-In Vehicle and Trade-In Agreements

You are leasing from us, and have received in satisfactory condition, the following Vehicle:

#### Leased Vehicle

Electric Vehicle

#### New, Used, or Demo

New

#### Vehicle Identification Number

ABCDEFGHIJK123456

#### Primary Use

Personal, Family or Household

#### Odometer Mileage

17

N/A

or

N/A

Year, Make, Model of Trade-In

Description of other property traded in

The above Trade-in has an agreed upon value of \$ N/A. You agree to pay us any deficiency between amount in Section 8a or 13k and the actual payoff.

The box below memorializes trade-in, turn-in and other individualized agreements between you and the Lessor (D forth in this box shall be the sole responsibility of the Lessor (Dealer). If this box conflicts with any other section of Lease shall control.

N/A

Note: This is a sample of a first page only; your Purchase/Lease Agreement will be multiple pages.

You must send us all the pages in your Purchase/Lease Agreement.

#### "THERE IS NO COOLING OFF PERIOD"

California law does not provide for a "cooling off" or other cancellation period for vehicle leases. Therefore, you cannot later cancel this Lease simply because you change your mind, decided the vehicle costs too much, or wish you had acquired a different vehicle. You may cancel this Lease only with the agreement of the Lessor or for legal cause such as fraud.

Lessee

Co-Lessee

N/A

**GAP LIABILITY NOTICE:** In the event of theft or damage to the Vehicle that results in a total loss, there may be a GAP between the amount due upon early termination and the proceeds of your insurance settlement and deductible. THIS LEASE PROVIDES THAT YOU ARE LIABLE FOR THE GAP AMOUNT. Optional coverage for the GAP amount may be offered for an additional price. (Notice for Monthly-Pay Leases only)

# Lease Agreement - Sample 4

## MOTOR VEHICLE LEASE AGREEMENT WITH ARBITRATION CLAUSE - CALIFORNIA

### 1. PARTIES

#### Lessor

**Name** 555-555-5555 MM/DD/YY  
NAME OF LESSOR (DEALER) LESSOR TELEPHONE NUMBER LEASE DATE  
**Address** City, State  
STREET ADDRESS CITY, STATE, ZIP CODE NMAC DEALER NUMBER

#### Lessee & Co-Lessee

**Name** City, State  
NAME OF LESSEE CITY, STATE, COUNTY NAME OF DRIVER (IF LESSEE IS A BUSINESS)  
**Address** Zip Code  
LESSEE STREET ADDRESS CITY, STATE, COUNTY ZIP CODE  
**Address** Zip Code  
LESSEE MAILING ADDRESS (IF DIFFERENT FROM ABOVE) CITY, STATE, COUNTY ZIP CODE  
**Address** Zip Code  
VEHICLE GARAGING ADDRESS (IF DIFFERENT FROM ABOVE) CITY, STATE, COUNTY ZIP CODE

"You" and "your" refer equally to the Lessee and Co-Lessee (if any) signing this Lease. "We", "us" and "our" refer to the Dealer, or if this Lease is assigned, to Lessor Name and/or any other assignee. "Vehicle" refers to the Motor Vehicle described below, including attachments, equipment, the battery and accessories, including any charging accessories included with the Vehicle. You agree to lease this Vehicle from us under the terms in this Lease. You understand that this is a Lease. You do not own this Vehicle, unless and until you exercise your option to purchase this Vehicle.

THERE IS NO COOLING OFF PERIOD

California law does not provide for a "cooling off" or other cancellation period for vehicle leases. Therefore, you cannot later cancel this lease simply because you change your mind, decide the vehicle costs too much, or wish you had acquired a different vehicle. You may cancel this lease only with the agreement of the lessor or for legal cause, such as fraud.

### 2. DESCRIPTION OF LEASED PROPERTY

YEAR	MAKE	MODEL	BODY STYLE	VEHICLE IDENTIFICATION NUMBER (VIN)
2014	Electric	Vehicle		ABCDEFGHIJK123456

New 7 N/A - N/A License No.  Charging Accessories Primary Use  Commercial  Personal, Family or Household  
 Used ODOMETER READING COLOR/KEY CODE #

### 3. CONSUMER LEASING ACT DISCLOSURE BOX

Amount Due At Lease Signing or Delivery	Monthly Payments	Other Charges* (Not part of your monthly payment)	Total of Payments
(From Section 4, itemized below)	Your first monthly payment of \$_____ is due on signing, followed by <u>35</u> payments of \$_____ due on the <u>15th</u> of each month, beginning on _____ The total of your monthly payments is \$_____.	a) Disposition Fee (if you do not purchase the Vehicle) \$ _____ b) <u>N/A</u> + \$ <u>N/A</u> c) <u>N/A</u> + \$ <u>N/A</u> d) Total = \$ _____ <small>*In addition, you may have to pay excess wear and use and mil</small>	(The amount you will have paid by the end of the Lease.)

### 4. ITEMIZATION OF AMOUNT DUE AT LEASE SIGNING OR DELIVERY

Amount Due at Lease Signing or Delivery	
a) Capitalized Cost Reduction including any net trade-in allowance	\$ _____
b) First Monthly Payment	+ \$ _____
c) Refundable Security Deposit	+ \$ <u>N/A</u>
d) Title Fees	+ \$ <u>N/A</u>
e) Registration Fees	+ \$ _____
f) Tax on Capitalized Cost Reduction	+ \$ _____
g) Sales Tax Paid in Advance	+ \$ _____
h) Document Processing Charge (not a governmental fee)	+ \$ _____
i) DMV Electronic Filing Fee (not a governmental fee)	+ \$ <u>N/A</u>
j) Emissions Testing Charge (not a governmental fee)	+ \$ <u>N/A</u>
k) California Tire Fee	\$ _____
l) AVRS-20.5	\$ _____
m) <u>N/A</u>	\$ _____
n) <u>N/A</u>	\$ _____
o) <u>N/A</u>	\$ _____
p) Total	= \$ _____
<b>How the Amount Due at Lease Signing</b>	
I) Net Trade-In Allowance	\$ _____
II) Rebates and Non-Cash Credits	\$ _____
III) Amount To Be Paid in Cash	\$ _____
IV) Total	= \$ _____

Note: This is a sample of a first page only; your Purchase/Lease Agreement will be multiple pages.

You must send us all the pages in your Purchase/Lease Agreement.

### 5. YOUR MONTHLY PAYMENT IS DETERMINED AS SHOWN BELOW

a) <b>Gross Capitalized Cost.</b> The agreed upon value of the Vehicle (\$_____ ) and any items you pay over the lease term such as taxes, fees, service contracts, insurance and any outstanding prior credit or lease balance. If you want an itemization of this amount, please see Section 7. \$ _____	e) <b>Depreciation and Any Amortized Amounts.</b> The amount charged for the Vehicle's decline in value through normal use and for other items paid over the lease term. = _____
b) <b>Capitalized Cost Reduction.</b> The amount of any net trade-in allowance, rebate, non-cash credit or cash you pay that reduces the gross capitalized cost. - _____	f) <b>Rent Charge.</b> The amount charged in addition to the depreciation and any amortized amounts. + _____
c) <b>Adjusted Capitalized Cost.</b> The amount used in calculating your base monthly payment. = _____	g) <b>Total of Base Monthly Payments.</b> The depreciation and any amortized amounts plus the rent charge. = _____
d) <b>Residual Value.</b> The value of the Vehicle at the end of the Lease used in calculating your base monthly payment. - _____	h) <b>Number of Payments in Your Lease</b> ÷ _____
	i) <b>Base Monthly Payment</b> = _____
	j) <b>Monthly Sales, Use or Lease Tax</b> + _____
	k) <b>Monthly Luxury Tax</b> + _____
	l) <b>Total Monthly Payment</b> = \$ _____

This is not the Authoritative Copy.

# Lease Agreement - Sample 5

## LEASE AGREEMENT - Closed End

Monthly Payment Lease  Single Payment Lease

Lessor (Dealer Name and Address) Name Address City, State Zip Code	Lessee(s) (and Co-Lessee) Name(s) and Address(es) Name Address City, State Zip Code	Lessee's Garaging Address (where the Vehicle will be principally located) N/A
-----------------------------------------------------------------------------	----------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------

No. \_\_\_\_\_ County **SAN DIEGO**  
 Date \_\_\_\_\_  Refer to the attached addendum for additional Lessees and their signatures.  
 Business, commercial or agricultural purpose lease.

### Disclosures

**Gap Liability Notice.** In the event of theft or damage to the vehicle that results in a total loss, there may be a GAP between the amount due upon early termination and the proceeds of your insurance settlement and deductible. THIS LEASE PROVIDES THAT YOU ARE LIABLE FOR THE GAP AMOUNT. Optional coverage for the GAP amount may be offered for an additional price.

**THERE IS NO COOLING OFF PERIOD.** California law does not provide for a "cooling off" or other cancellation period for vehicle leases. Therefore, you cannot later cancel this Lease simply because you change your mind, decided the vehicle costs too much, or wish you had acquired a different vehicle. You may cancel this Lease only with the agreement of the lessor or for legal cause, such as fraud.

Additional Terms. (include trade-in, turn-in and other agreements)

N/A

### Description of the Leased Property (Vehicle)

Year <b>2014</b>	Electric Make	Vehicle Model	Style	Vehicle Identification Number ABCDEFGHIJK123456	Odometer Mileage 18
<input checked="" type="checkbox"/> New <input type="checkbox"/> Used <input type="checkbox"/> Demo		Equipped With:			

You acknowledge that you have received and examined the Vehicle described above, that the Vehicle is equipped as described and is in the Vehicle for all purposes of this Lease.

### Trade-In Vehicle and Its Allowance

Year N/A Make N/A Model N/A Agreed Upon Value of Trade-In \$ \_\_\_\_\_  
 Prior Credit or Lease Balance - \$ 0.00 \*\*Net Trade-In Allowance = \$ 0.00 (if \_\_\_\_\_)

### Federal Consumer Leasing Act Disclosures

<b>1. Amount Due at Lease Signing or Delivery</b> (Itemized below) * \$ _____	<b>2. Payments</b> a. <b>Monthly Payments.</b> Your first monthly payment of \$ _____ is due on _____ followed by <u>35</u> payments of \$ _____ due on the <u>15th</u> of each month. The total of your monthly payments is \$ _____. b. <b>Single Payment.</b> Your payment of \$ <u>0.00</u> is due on <u>N/A</u> .	<b>3. Other Charges</b> (Not part of your monthly payment) Disposition fee (if you do not purchase the Vehicle) \$ <u>N/A</u> _____ \$ _____ _____ \$ _____ _____ \$ _____ _____ \$ _____ _____ \$ _____ _____ \$ _____ _____ \$ _____ _____ \$ _____ Total \$ _____
-------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

<b>Amount due at Lease signing or delivery:</b> a. Capitalized Cost Reduction \$ _____ b. First Monthly Payment + \$ _____ c. Single Payment + \$ _____ d. Refundable Security Deposit(s) + \$ _____	<b>* Itemization of Amount Due at Lease Signing or Delivery</b> i. Cal. Tire Fee (paid to State) + \$ _____ j. Electronic Veh. Registration or Transfer Charge (not a gov't fee) + \$ <u>0.00</u> k. Tax Doc Fee _____ Total \$ _____
How the amount due at Lease signing or delivery will be paid: Net Trade-In Allowance** _____	

Note: This is a sample of part of a first page only.

The pages in your Purchase/Lease Agreement may be longer than a normal 8.5x11 sheet of paper.

We need to see the entire page for each page of your Sales/Lease Agreement.

## Clean Vehicle Rebate Project

### Tesla: Complete Vehicle Purchase/Lease Agreement

Important:

- Please submit a complete, clear and legible scan/photo with all details visible.
- Documents submitted as a purchase/lease agreement **must** be final copies (executed and signed). Review copies are **not** accepted.
- Documents in Columns B and C **must** be signed and dated. View samples on pages 22-24 for locations of signatures and dates.

#### Acceptable Tesla document combinations:

- **Option 1:** All documents from Column A (electronically signed or time stamped)  
**OR**
- **Option 2:** All documents from Column A (not signed; not time stamped) **AND** one signed document from Column B  
**OR**
- **Option 3:** One document from Column C

Column A	Column B		Column C
<u><b>Sample 6</b></u> Motor Vehicle Purchase Agreement: Final Price Sheet  <u><b>Sample 7</b></u> Motor Vehicle Purchase Agreement: Vehicle Configuration Sheet	<u><b>Sample 8</b></u> Delivery Declaration and Due Bill  <u><b>Sample 9</b></u> Motor Vehicle Purchase Agreement: Terms & Conditions (must include all pages)	<b>OR</b>	<u><b>Sample 10</b></u> Tesla Conditional Sale Contract and Security Agreement (must include all pages)

**Please see Tesla document samples on pages 20-24.**

# Tesla Purchase Agreement: Final Price Sheet - Sample 6



## Motor Vehicle Purchase Agreement Final Price Sheet

<b>DATE OF AGREEMENT:</b>	
<b>BUYER'S AND CO-BUYER'S NAME AND ADDRESS:</b>	<b>SELLER'S NAME AND ADDRESS:</b>
Name Address City State Zip	Tesla Motors, Inc. 3500 Deer Creek Road Palo Alto, CA 94304
<b>VEHICLE TO BE DELIVERED ON OR ABOUT:</b>	

DESCRIPTION OF PROPERTY							
New/Used	Year	Make	Model	Style	Vehicle Identification Number	ODO Mileage	
New	2014	TESLA	Model S	SEDAN	ABCDEFGHIJK123456	000050	

PURCHASE PRICE		
<b>1. Total Cash Price</b>		
A. Cash price of motor vehicle, options, accessories and fees. (See attached Vehicle Configuration for Itemization.)	\$ _____	(A)
B. Other _____	\$ _____	(B)
C. Other _____	\$ _____	(C)
D. Subtotal of Taxable Items (A through C)	\$ _____	(D)
E. Sales Tax	\$ _____	(E)
<b>Total Cash Price (D through E)</b>		\$ _____ (1)
<b>2. Amounts Paid to Government Agencies*</b>		
A. Vehicle License Fees	\$ _____	(A)
B. Registration/Transfer/Titling Fees	\$ _____	(B)
C. Tire Fee	\$ _____	(C)
D. Other _____	\$ _____	(D)
E. Other _____	\$ _____	(E)
<b>Total Government Fees (A through E)</b>		\$ _____ (2)
<b>3. Subtotal (1 through 2)</b>		\$ _____ (3)
<b>4. Total Credits</b>		
A. Deposit Applied Toward Purchase	\$ _____	(A)
B. Value of Tesla Trade-In Vehicle (see Trade-in Annex)	\$ _____	(B)
C. Other Amount Payable From Congressional FCU	\$ _____	(C)
<b>Total Credits (A through C)</b>		\$ _____ (4)
<b>5. Amount Due from Buyer (3 through 4)</b>		\$ _____ (5)

\* Seller may retain or receive part of the amounts paid to others.

**Auto Broker Fee: This transaction is not subject to a fee received by an auto broker from Seller unless this box is checked:**  
 If checked, name of auto broker receiving fee: \_\_\_\_\_ n/a \_\_\_\_\_

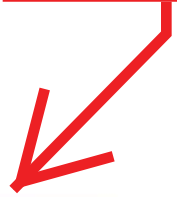
# Tesla Purchase Agreement: Vehicle Configuration Sheet - Sample 7



## Motor Vehicle Purchase Agreement Vehicle Configuration

Customer	Description	Total in USD
Name Address City, State Zip Code	Model S 85kWh Battery Red Multi-Coat Paint Body Color Roof 19" Wheels Black Nappa Leather Seats Piano Black Décor Supercharger Enabled Tech Package Parking Sensors Parcel Shelf Brake Calipers – Black	
<b>VIN</b> ABCDEFGHIJK123456		
<b>Reservation</b> ABCD1234		
<b>Deposit paid</b> \$		
<b>Accepted by Customer on</b> April 25th 2014		
	<b>Subtotal</b>	
	Destination and regulatory documentation fee	
		<b>Total</b>

VIN required.



Accepted by Customer on    April 25th 2014



This date is required as date of purchase and proof of signature. If this space is blank, please see Option 2 or 3 on page 19.

Price indicated does not include taxes and governmental fees, which will be calculated as your delivery date nears. You will be responsible for these additional taxes and fees.

# Tesla Delivery Declaration and Due Bill - Sample 8



## Delivery Declaration and Due Bill

VEHICLE DESCRIPTION		
Year/Model	Buyer Name/s	VIN
Year/Model Required	Name Required	VIN Required

BY SIGNING BELOW, YOU AGREE THAT YOU HAVE TAKEN DELIVERY OF YOUR MODEL S ON OR BEFORE \_\_\_\_\_ AND THAT YOU AGREE WITH YOUR FINAL MOTOR VEHICLE PURCHASE AGREEMENT, WHICH HAS BEEN UPLOADED TO AND IS AVAILABLE IN YOUR MY TESLA ACCOUNT.

### OUTSTANDING WORK TO BE COMPLETED SUBSEQUENT TO DELIVERY OF THE VEHICLE

1. N/A
2. N/A
3. N/A
4. N/A
5. N/A
6. N/A
7. Nothing else promised or implied

Note: the above promised work is the only work to be performed free of charge. Any additional work will be charged for in accordance with the type of warranty issued at time of sale, and will be cash on delivery. No loan cars are available. If required, all necessary work must be done in our shop or by an authorized Tesla service representative, and Buyer must make an advance appointment with the service department before the above work can be performed.

Name of Buyer or Buyer's Agent taking Delivery (please print): Name Required

Signed: Signature Required

On behalf of: \_\_\_\_\_ [Buyer Name/s]

Date: Date Required

Delivery Experience Specialist Signature: Signature Required



## Motor Vehicle Purchase Agreement Terms & Conditions

**Documentation.** Your Motor Vehicle Purchase Agreement (the "Agreement") is made up of the following documents:

1. **Vehicle Configuration:** The Vehicle Configuration describes the vehicle that you configured and ordered, including pricing (excluding taxes and official or government fees). If you are purchasing a vehicle from our inventory, the Vehicle Configuration may be in the form of a Monroney window sticker or a buyer's guide.
2. **Final Price Sheet:** The Final Price Sheet will be provided to you as your delivery date nears. It will include final pricing based on your final Vehicle Configuration and will include taxes and official or governmental fees.
3. **Terms & Conditions:** These Terms & Conditions are effective as of the date you place your order and make your Order Payment (the "Order Date").

**Agreement to Purchase.** You agree to purchase the vehicle (the "Vehicle") described in your Vehicle Configuration from Tesla Motors, Inc. or its affiliate ("we," "us" or "our"), pursuant to the terms and conditions of this Agreement. Your Vehicle is priced and configured based on features and options available at the time of order. Options or features released after you place your order may not be included in your Vehicle.

**Purchase Price, Taxes and Official Fees.** The purchase price of the Vehicle is indicated in your Vehicle Configuration, the Monroney window sticker or buyer's guide attached to this Agreement, as applicable. This purchase price does not include taxes and official or government fees, which could amount to up to 10% or more of the Vehicle purchase price. Because these taxes and fees are constantly changing and will depend on other factors, such as where you register the Vehicle, they will be calculated closer to the time of delivery and indicated on your Final Price Sheet. You will be responsible for paying these additional taxes and fees.

### Manufacturing Process.

- **Week 1:** We will submit your order to the Tesla Factory for production one week after the Order Date. During this one week period, you may cancel your order or make any changes to your Vehicle Configuration without incurring any costs.
- **Week 2 until Delivery:** When we submit your order for production, your Order Payment becomes earned and non-refundable. Because production of your Vehicle is already underway, changes to your Vehicle Configuration during this time will be difficult, if not impossible, for us to accommodate. If you want to make changes to your Vehicle Configuration, we will try to accommodate your request. If we accept your request, you will be subject to a non-refundable \$500 change fee and potential price increases for any pricing adjustments made after your original order date. Any changes made to your Vehicle Configuration, including changes to the Order Date, will be reflected in a subsequent Vehicle Configuration that will form part of this Agreement.

**Cancellation; Default:** Because your Vehicle is custom ordered, we incur significant costs in starting production of your Vehicle. We also incur significant costs for remarketing and reselling the Vehicle if you cancel your Agreement. As a result, your Order Payment is non-refundable once your order is sent to the factory. You acknowledge that the Order Payment amount is a fair and reasonable estimate of the actual direct costs incurred or may incur, costs that are otherwise impracticable or extremely difficult to determine. You agree to make your Order Payment toward the final purchase price of the Vehicle. You acknowledge that this Order Payment is not made or entered into in anticipation of or pending any conditional sale contract.

Note: This is a sample of a first page only; your Terms & Conditions has multiple pages.

You must send us all the pages in your Terms & Conditions.

## Conditional Sale Contract and Security Agreement

Seller Name and Address  
Tesla Motors Inc

Buyer and Co-Buyer Name(s) and Address(es)

Contract No. _____
Date _____

Dealer # \_\_\_\_\_ ROS# \_\_\_\_\_ Stock # \_\_\_\_\_

Primary use of the vehicle is personal, family, or household use unless otherwise indicated:  Primary use is business, commercial or agricultural purpose.

### Truth-In-Lending Disclosure

Annual Percentage Rate	Finance Charge	Amount Financed	Total of Payments	Total Sale Price
The cost of your credit as a yearly rate.	The dollar amount the credit will cost you.	The amount of credit provided to you or on your behalf.	The amount you will have paid when you have made all scheduled payments.	The total cost of your purchase on credit, including your down payment of
_____ %	\$ _____	\$ _____	\$ _____	\$ _____

Payment Schedule. Your payment schedule is: (e) means estimate

No. of Payments	Amount of Payments	When Payments are Due
N/A	\$ N/A	Monthly beginning
N/A	\$ N/A	NOT APPLICABLE
N/A	\$ N/A	NOT APPLICABLE
N/A	\$ N/A	NOT APPLICABLE

**Security.** You are giving us a security interest in the Property purchased.  
**Late Charge.** If all or any portion of a payment is not paid within 10 days of its due date, you will be charged a late charge of 5% of the unpaid amount of the payment due.  
**Prepayment.** If you pay off this Contract early, you will not have to pay a penalty.  
**Contract Provisions.** You can see the terms of this Contract for any additional information about nonpayment, default, any required repayment before the scheduled date, and prepayment refunds and penalties.

### Description of Property

New/Used	Year	Make	Model	Style	Vehicle Identification Number	Odometer Mileage
New	YYYY	TESLA	MODEL S	4 DOOR	ABCDEFGHIJK123456	

### Trade-In Description; Payoff Accuracy; Agreement

Trade-In Vehicle:

N/A	N/A	N/A
Year	Make	Model
N/A	N/A	N/A
Odometer	VIN	

The payoff amount of your trade-in is shown in 6.B. of the Itemization of Amount Financed on Page 2. We relied on information from you and/or the lienholder or lessor of your trade-in vehicle to arrive at the amount shown in 6.B. You understand the payoff amount is an estimate. You agree that if the actual payoff amount is greater than the payoff amount shown in 6.B, you will pay us the difference if we ask for it. If the actual payoff amount is less than the amount shown in 6.B, we will refund to you any overage we receive from your prior lienholder or lessor. Subject to the NOTICE in the "Owner Agreement" section of this Contract, any assignee of this Contract will not be obligated to pay the amount shown in 6.B. or any refund.

### Rejection of Arbitration

Checking the following box will not affect the terms under which we will finance and sell the Property or any of the terms of this Contract, except that the arbitration provision will not be a part of this Contract:

You reject the arbitration provision of this Contract.

### Important Notices

**Seller Assisted Loans.**  
 You may be required to pledge security for the installment payments under the Sales Contract and the Loan.  
 Lender on loan N/A  
 Amount \$ N/A Finance Charge \$ N/A  
 Total \$ N/A Payable in \_\_\_\_\_  
 \$ N/A \$ N/A  
 in item 6.D. of the Itemization of Amount Financed.  
**Auto Broker Fee.**  
 If the Vehicle is new, this transaction may be subject to a fee received by an auto broker. If this box is checked:  
 Name of auto broker receiving fee: \_\_\_\_\_  
 N/A

Note: This is a sample of a first page only; your agreement will be multiple pages.

You must send us all the pages in your Purchase/Lease Agreement.

Buyer: \_\_\_\_\_ Co-Buyer: \_\_\_\_\_  
 N/A